Financial Statements

June 30, 2023



# FAMILIES FORWARD CHARLOTTE, INC.

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Families Forward Charlotte, Inc. Charlotte, North Carolina

#### Opinion

We have audited the accompanying financial statements of Families Forward Charlotte, Inc. (the "Organization" - a nonprofit organization), which comprise the statement of financial position as of June 30, 2023, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Families Forward Charlotte, Inc. as of June 30, 2023, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Basis of Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Families Forward Charlotte, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Families Forward Charlotte, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

Families Forward Charlotte, Inc. Charlotte, North Carolina

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
  appropriate in the circumstances, but not for the purposes of expressing an opinion on the effectiveness of
  Families Forward Charlotte, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Families Forward Charlotte, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

#### Report on Summarized Comparative Information

We have previously audited the Organization's 2022 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 10, 2022. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2022, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Foard & Constany, P.A. November 6, 2023

### **Statement of Financial Position**

June 30, 2023, with prior year comparative totals

	June 30,			
<u>ASSETS</u>		2023		2022
Current Assets:				
Cash	\$	163,506	\$	337,900
Investments		321,652		98,666
Accounts receivable		147		-
Unconditional promises to give, net		7,500		1,000
Sales tax receivable		3,755		1,698
Supplies inventory		5,455		1,050
Total Current Assets		502,015		440,314
Noncurrent Assets:				
Deposits		10,392		-
Right-of-use asset operating lease		260,292		
Total Noncurrent Assets		270,684		
TOTAL ASSETS	\$	772,699	\$	440,314
LIABILITIES AND NET ASSETS				
Liabilities:				
Current liabilities:				
Accounts payable and accrued liabilities	\$	19,737	\$	14,596
Operating lease liability		52,703		
Total Current Liabilities		72,440		14,596
Noncurrent liabilities:				
Operating lease liability, net of current portion		219,132		
Total Noncurrent Liabilities		219,132		_
Total Liabilities		291,572		14,596
Net Assets:				
Without donor restrictions		371,581		365,929
With donor restrictions		109,546		59,789
Total Net Assets		481,127		425,718
TOTAL LIABILITIES AND NET ASSETS	\$	772,699	\$	440,314

# Families Forward Charlotte, Inc. Statement of Activities Year Ended June 30, 2023, with prior year comparative totals

	Year Ended June 30, 2023			3	Prior Year		
		thout Donor testrictions		Vith Donor Restrictions		Totals	 Comparative Totals
SUPPORT AND REVENUE							
Contributions	\$	495,734	\$	262,036	\$	757,770	\$ 675,144
In-kind contributions		180,316		-		180,316	147,705
Special events (net of \$8,028 direct benefits)		194,804		-		194,804	41,934
Investment income (loss)		6,488		123		6,611	(238)
Net assets released from restrictions		212,402		(212,402)		-	-
Total		1,089,744		49,757		1,139,501	864,545
<u>EXPENSES</u>							
Program services		833,630		-		833,630	587,008
Management and general		75,111		-		75,111	79,669
Fundraising		175,351		-		175,351	74,632
Total		1,084,092		-		1,084,092	741,309
CHANGE IN NET ASSETS		5,652		49,757		55,409	123,236
NET ASSETS, BEGINNING		365,929		59,789		425,718	302,482
NET ASSETS, ENDING	\$	371,581	\$	109,546	\$	481,127	\$ 425,718

## **Statement of Functional Expenses**

Year Ended June 30, 2023, with prior year comparative totals

			Yea	ar Ended Ju	ne 30	0, 2023		
	_	Program		nagement l General	Fu	ındraising	Totals	rior Year omparative Totals
<u>PERSONNEL</u>								
Salaries	\$	225,957	\$	41,896	\$	90,329	\$ 358,182	\$ 262,079
Payroll taxes		17,265		3,201		6,902	27,368	20,049
Benefits		5,515		1,137		2,243	8,895	7,156
Total		248,737		46,234		99,474	394,445	289,284
PROGRAM AND OPERATIO	<u>NS</u>							
Family success program		433,916		_		_	433,916	344,417
STEPS program		40,181		-		-	40,181	36,318
Alumni		16,842		-		-	16,842	_
Program center		23,555		-		-	23,555	-
Events and fundraising		_		-		71,881	71,881	15,597
Contract services		2,595		12,858		-	15,453	23,547
Weekend food packs		15,785		-		-	15,785	17,265
Operations		4,987		11,861		10,385	27,233	18,661
Insurance		1,640		2,859		507	5,006	5,771
Facilities and equipment		42,561		-		-	42,561	142
Board expenses		2,831		1,112		1,132	5,075	267
Miscellaneous		_		-		-	-	3,005
Other expenses		-		187		-	187	379
Total		584,893		28,877		83,905	697,675	465,369
TOTAL EXPENSES		833,630		75,111		183,379	1,092,120	754,653
Less - Amounts deducte	d							
directly against revenue	ıe	-		-		8,028	8,028	13,344
NET EXPENSES	\$	833,630	\$	75,111	\$	175,351	\$ 1,084,092	\$ 741,309

**Statement of Cash Flows** 

Year Ended June 30, 2023, with prior year comparative totals

	Year Ended June 30,					
		2023		2022		
<b>OPERATING ACTIVITIES</b>						
Change in net assets	\$	55,409	\$	123,236		
Adjustments to reconcile change in net assets to						
cash flows from operating activities:						
Realized and unrealized (gains) losses		(6,609)		4,821		
Operating lease assets and liabilities		11,543		-		
(Increase) decrease in operating assets:						
Accounts receivable		(147)		-		
Pledges receivable		(6,500)		5,000		
Sales tax receivable		(2,057)		56		
Supplies inventory		(4,405)		9,550		
Prepaid expenses		-		5,596		
Deposits		(10,392)		-		
Increase in operating liabilities:						
Accounts payable and accrued liabilities		5,141		6,468		
Cash Flows from Operating Activities		41,983		154,727		
INVESTING ACTIVITIES						
Purchase of investments		(283,377)		(103,487)		
Sale of investments		67,000		-		
Cash Flows from Investing Activities		(216,377)		(103,487)		
NET CHANGE IN CASH		(174,394)		51,240		
CASH, BEGINNING		337,900		286,660		
CASH, ENDING	\$	163,506	\$	337,900		

Notes to Financial Statements June 30, 2023

#### **NOTE A – NATURE OF OPERATIONS**

#### Organization

Families Forward Charlotte, Inc. (the "Organization"), was organized in February 2017 under the laws of North Carolina as a not-for-profit corporation to be operated exclusively for charitable and educational purposes.

#### **Funding Sources**

The Organization's funding is provided primarily by organizations and individuals within Mecklenburg County and surrounding areas.

#### **NOTE B – PROGRAMS**

#### Mission

The Organization partners with families experiencing poverty to achieve lasting economic stability. The Organization provides educational opportunities, essential support, and fosters long-term relationships through individualized mentoring.

#### Family Success

Local area schools refer families in need of additional basic care items and aid in identifying community resources to the Organization. Throughout the year, the Organization provides customized Essentials Baskets filled with toiletries and household goods. Financial assistance is provided to families based on their individual needs. Each family within the program is provided a Family Liaison (a volunteer mentor) who works with the families, one-on-one, during the year to guide them to lifelong stability. The mentoring process includes assisting the family in setting personal goals and then connecting them to existing community resources to aid them in achieving those goals. In addition to working with families 4-6 hours per month, participating families are required to attend monthly workshops hosted by the Organization on topics to boost their life skills and knowledge of community resources including, but not limited to, financial literacy, and job-related skills.

#### STEPS program

The Organization makes it possible for parents who are living at or near the Federal Poverty Level to achieve higher education, higher income, and a more promising future for their families by assisting with living expenses and support while participants complete GED programs and/or degree/certificate programs.

#### Weekend Food Packs

The Organization provides weekend food packs to children living in food-insecure households. The packs provide weekend and holiday meals when the children lack access to meals provided through their local school.

Notes to Financial Statements June 30, 2023

#### NOTE C – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (US GAAP). Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets without donor restrictions can be both undesignated and designated in nature. Undesignated net assets without donor restrictions are those currently available for use in day-to-day operations of the Organization and those resources invested in property and equipment. From time to time, the Board of Directors may designate certain amounts to be utilized or invested to meet specific objectives. Such amounts, if any, are reflected as designated net assets without donor restrictions in the accompanying statement of financial position. However, these funds are not restricted and may be used at the discretion of the Organization's Board of Directors.

Net Assets With Donor Restrictions - Net assets with donor restrictions consist of net assets with restrictions that are temporary in nature or require the amount to be held in perpetuity. Net assets with restrictions that are temporary in nature are subject to donor-imposed stipulations that may or will be met, either by actions of the Organization or the passage of time. When a restriction expires, that is when a stipulated time restriction ends or purpose restriction is accomplished, net assets are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Net assets that are required to be held in perpetuity are net assets subject to donor-imposed stipulations that they be maintained permanently by the Organization. The donors of these assets generally permit the Organization to use the income earned on any related investments for general or specific purposes. As of June 30, 2023, the Organization had \$12,000 of net assets to be held in perpetuity.

#### <u>Presentation</u>

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulations or law. Expenses are recorded as decreases in net assets without donor restrictions. Conditional promises to give are not recognized until they become unconditional, that is when the conditions on which they depend are substantially met.

#### Cash and Cash Equivalents

The Organization considers highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

Notes to Financial Statements June 30, 2023

#### Receivables

Receivables consist of unconditional promises to give and accounts receivable. All amounts are expected to be collected in the subsequent fiscal year, so no present value discount has been provided. In addition, management has determined that no allowance for doubtful accounts is necessary based on an evaluation of the receivables, historical experience, and current and anticipated economic conditions. Conditional promises to give are not recorded until the conditions are substantially met. At June 30, 2023, the Organization had no conditional promises to give.

#### Supplies Inventory

Supplies inventory of \$5,455 of gift cards that have been donated to the Organization, but not yet distributed to families as of June 30, 2023. Such donations are reported as unrestricted support unless the donor has restricted the use of the donated asset to a specific purpose.

#### Property and Equipment

Fixed assets are capitalized at cost if purchased or fair value if donated, subject to a \$2,500 capitalization policy. Major repairs and improvements to existing assets that are expected to significantly extend the useful life of such assets are also capitalized. Repair costs not expected to significantly extend the asset's useful life are expensed in the year such costs are incurred. The Organization uses the straight-line method of depreciation over the estimated useful lives of the assets. The Organization had no property and equipment as of June 30, 2023.

#### <u>Deposits</u>

Deposits represent amounts paid on the Organization's office lease as required in the lease agreement. These amounts may be returned to the Organization at the end of the lease agreement and are shown as a noncurrent asset until that time.

#### *New accounting pronouncement*

The Organization adopted Accounting Standards Update (ASU) 2016-02, *Leases*, which requires lessees to recognize leases on the statement of financial position and disclose key information about leasing arrangements. The Organization elected not to reassess at adoption (i) expired or existing contracts to determine whether they are or contain a lease, (ii) the classification of any existing leases, or (iii) initial direct costs for existing leases. As a result of implementation, the Organization did not recognize any ROU assets or operating lease liabilities in the fiscal year 2022 since the Organization did not enter any lease agreements until fiscal year 2023.

#### <u>Leases</u>

The Organization determines if an arrangement is or contains a lease at inception. Leases are included in the operating right of use (ROU) assets and operating lease liabilities in the statement of financial position. ROU assets and lease liabilities reflect the present value of the future minimum lease payments over the lease term. Operating lease expense is recognized on a straight-line basis over the lease term. The Organization does not report ROU assets and lease liabilities for its leases with a term of 12 months or less; rather they are reported as a lease expense on a straight-line basis over the lease term.

Notes to Financial Statements June 30, 2023

#### **Donated Services and Goods**

Donated services are reported as contributions when the services (a) create or enhance nonfinancial assets or (b) would be purchased if they had not been provided by contribution, require specialized skills, and are provided by individuals possessing those skills. Donated goods, equipment or materials, if significant, are included in support at fair value. During the year, the Organization recorded \$7,920 of donated services and \$172,396 of donated goods.

Donated goods included essential support supplies. The value was determined by the fair market value of the goods at the time of donations. Donated services consisted of professional services. These were valued at the fair market value at the time of donation by the vendors providing the services. No inkind contributions were restricted. The Organization does not sell donated gifts and only uses services and goods for its program or supporting service activities.

In addition, many individuals volunteer their time and perform a variety of tasks that assist the Organization with specific assistance programs and various assignments. However, this amount has not been reflected in the accompanying financial statements as the value of these contributed services does not meet the criteria for recognition.

#### Functional Allocation of Expenses

The Organization's activities are focused in three functional areas. Program services represent the primary focus of the Organization's activities. Supporting services are fundraising activities and general and administrative activities. All expenses have been allocated based on an analysis by management of the various expenses that comprise those costs.

#### Federal Income Tax Status

The Organization is exempt from Federal income tax under Internal Revenue Code Section 501(c)(3) with respect to its exempt function income. The Organization is classified as other than a private foundation as defined by Section 509(a) of the Internal Revenue Code.

#### *Use of Estimates*

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of support, revenues, and expenses during the reporting period. Actual results could differ from those estimates.

#### **Prior-Year Comparative Totals**

The financial statements include certain prior-year summarized information in total but not by net asset class or functional expense category. Such information does not include sufficient detail to constitute a presentation in conformity with US GAAP. Accordingly, such information should be read in conjunction with the Organization's 2022 financial statements, from which the summarized information was derived. Certain prior year amounts have been reclassified to conform to the current year's presentation.

Notes to Financial Statements June 30, 2023

#### **NOTE D – INVESTMENTS**

Investments in marketable securities with readily determinable fair values and all investments in debt securities are valued in the statement of financial position at their fair value. Fair value is determined by reference to exchange or dealer-quoted market prices. If a quoted market price is not available, fair value of securities is estimated using quoted market prices. If a quoted market price is not available, fair value of securities is reflected as investment gains or losses in the accompanying statements of activities. Investments of \$321,652 consisted of equities as of June 30, 2023.

#### Fair Value of Financial Instruments

GAAP requires fair value of financial instruments to be determined based on the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants. It establishes a three-level valuation hierarchy based upon observable and unobservable inputs. The fair values for Level 1 assets are based on quoted prices in active markets for identical assets or liabilities. The fair values for Level 2 assets are based on observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

The fair values for Level 3 assets are based on unobservable inputs supported by little or no market activity and are significant to the fair value of the assets or liabilities. As of June 30, 2023, all of the Organization's investments are classified as Level 1 assets.

#### **Endowment Policy**

The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment funds while also maintaining the purchasing power of those endowment assets over the long term. It is the responsibility of the Organization, in consultation with its investment advisors, to periodically review the spending policy against actual returns in order to make necessary adjustments. Accordingly, the investment process seeks to achieve an after-cost total real rate of return, including investment income as well as capital appreciation, which exceeds the annual distribution with acceptable levels of risk. Endowment assets are invested in a well-diversified asset mix that is intended to result in a consistent inflation-protected rate of return that has sufficient liquidity to make annual distributions while growing the funds. Actual returns in any given year will vary.

#### NOTE E – UNCONDITIONAL PROMISES TO GIVE

Unconditional promises to give are presented at net realizable value with an estimated allowance for doubtful accounts, as determined by management. Based on management's assessment of the donors, no allowance for doubtful accounts has been recorded. No discount for present value was recorded on the financial statements because the amount would be immaterial to the financial statements. These pledges of \$7,500 are expected to be collected during the year ending June 30, 2024.

Notes to Financial Statements June 30, 2023

#### **NOTE F – LEASES**

The Organization leased office space from an unrelated party during the year under long-term non-cancelable operating lease arrangements. The leases contains no significant restrictions. In addition, the Organization did not identify any contracts entered during the year meeting the criteria, nor did it have any finance leases during the year. The operating ROU assets represent the Organization's right to use underlying assets for the lease term, and the operating lease liability represents the Organization's obligation to make lease payments arising from these leases. The ROU assets and lease liabilities were calculated based on the present value of future lease payments over the lease term. The Organization has made an accounting policy election to use a risk-free rate of interest in lieu of its incremental borrowing rate to discount future lease payments. The discount rate represents the weighted average risk-free discount rate using a period comparable with that of the individual lease term. At June 30, 2023, the operating lease ROU asset balance was \$260,292, and the operating lease liability was \$271,835. The total lease costs for the year ended June 30, 2023, was \$42,561.

As of June 30, 2023:

Weighted-average discount rate:

Operating leases 4.27%

Weighted-average remaining lease term

Operating leases 4.50

Future minimum lease payments required under the operating lease are as follows:

Year ended June 30:	 2023
2024	\$ 63,296
2025	65,203
2026	67,145
2027	69,158
2028	35,095
Total lease payment	299,897
Less: present value discount	 (28,062)
Present value of liability	\$ 271,835

#### **NOTE G - IN-KIND CONTRIBUTIONS**

The Organization received non-cash contributions during the year in the form of goods and services that are required to be recognized in the accompanying statement of activities. In-kind contributions are detailed as follows:

Essential support supplies Professional services	\$ 172,396 7,920
TOTAL	\$ 180,316

Essential support supplies received during the year were valued based on their fair value and were utilized primarily for the family success program. The Organization receives contributed professional services that are presented using current rates for similar services and were utilized for accounting and development services.

#### NOTE H – NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consisted of the following at June 30:

Temporary in nature:

Purp	ose-res	tricted:

TOTAL	<b>\$</b>	109,546
Alumni Love Fund		12,000
Held in perpetuity:		
Total temporary in nature		97,546
Weekday Food Packs Program		972
Staff Training		4,879
Alumni		5,623
Family Liaison Retainment Project		13,000
Volunteer Partnership Coordinator		30,000
Family Success program	\$	43,072
i dipose resultited.		

#### Net Assets Released from Restrictions

During the year ended June 30, 2023, net assets of \$211,402 were released from donor restrictions by incurring expenses satisfying the restricted purposes and \$1,000 were released by the passage of time.

#### NOTE I – LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Organization has \$496.560 of financial assets available within one year of the balance sheet date to meet cash needs for general expenditure consisting of cash of \$163,506, investments of \$321,652, promises to give of \$7,500, sales tax receivable of \$3,755 and accounts receivable of \$147, which are expected to be collected during the year. Of the available assets, \$109,549 are subject to donor restrictions that they be utilized for a specific purpose. The Organization has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

#### NOTE J – CONCENTRATIONS OF RISK

#### Support

The Organization relies on contributions from individuals, foundations, and corporations. During the year, twenty-eight percent of its contributions were received from five donors. This concentration of revenue represents a significant risk that operations could be impacted should a major funding source reduce or discontinue funding of the Organization.

Notes to Financial Statements June 30, 2023

#### Geographic Location

The Organization's operations are conducted in a small geographical area. Any changes in the local economy could have an impact on the Organization's operations.

#### **NOTE K – SUBSEQUENT EVENTS**

The Organization has evaluated subsequent events from the date of the statement of financial position through the date of the independent auditor's report, which is the date the financial statements were available to be issued. During this period, no material recognizable subsequent events were identified.